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The Birkman Method reveals four key perspectives of every person: Motivation, Self-Perception, Social Perception, and Mindset. In understanding these perceptions and how they influence each other, individuals can better understand the emotions and actions that drive their life.

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The Birkman Method took its final form in his 1961 doctoral dissertation. His work aligns with the social psychology theories of the organizational psychologist Kurt Lewin . Birkman authored two books: True Colors (1995) and A Man of Understanding (2002).

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Dr. Birkman completes his Ph.D. in psychology from the University of Texas Austin. The Birkman Method leads the way as the first computerized personality information on an IBM 1401 mainframe. In 1965, Dr. Birkman meets Dr. Roy B. Mefferd, a talented statistician and pioneer in the space between psychology and physiology.

## **Our Story - Birkman**

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## **Birkman Personality Test: What to Expect & How to Prepare**

The Birkman Method: Your Personality at Work [Fink, Sharon Birkman, Capparell, Stephanie] on Amazon.com. \*FREE\* shipping on qualifying offers. The Birkman Method: Your Personality at Work Professional Development Personal Development How To Motivate Employees Drive A Boss Lady Workplace Coaching Positivity Culture

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